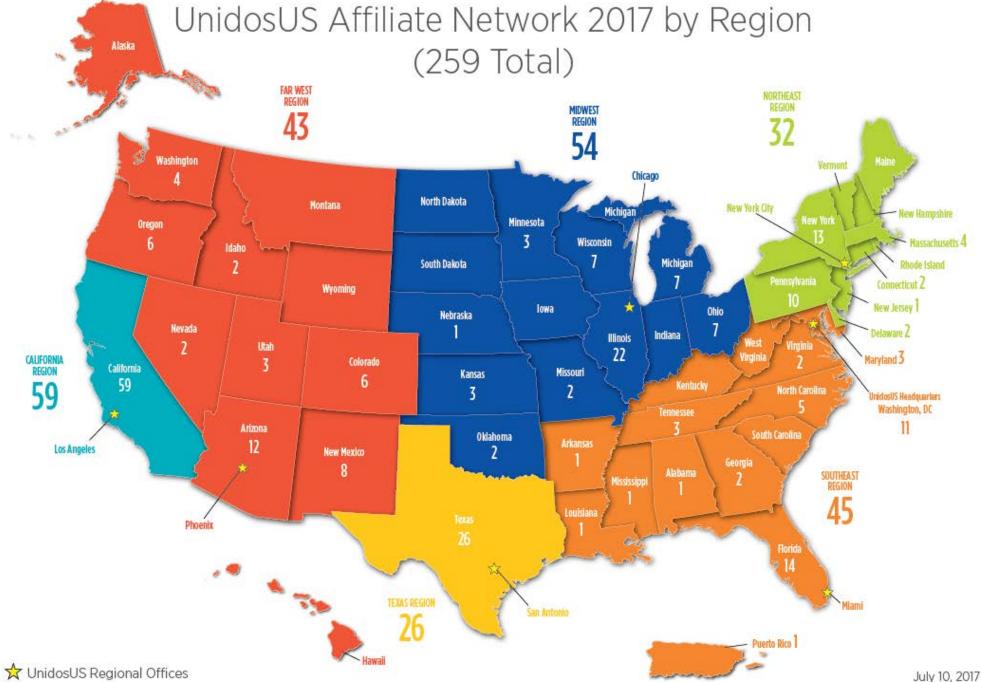
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Minority Homeownership

National Housing Conference

Solutions for Affordable Housing November 29, 2017



Latinos and the housing market

- Young population, with nearly one million Latinos turning 18 each year. <u>Six in ten Latinos</u> are millennials.
- Tend to have lower credit scores, and use non-bank, alternative financial services to meet their banking needs
- **Receive fewer conventional mortgages** and are denied credit at a rate nearly twice that of White borrowers.
- Likely to pay more for their mortgage
- Latino homeowners lost 66% of their net household wealth to foreclosure as a result of the crisis.



Trends Household & Homeownership Growth

By 2025:

- Latinos, Blacks, Asians will account for 72% of growth
- By 2020: 47% of new homeowners Latino; 26% other people of color

By 2035:

- Latinos, Blacks, Asians will account for 90%+ of growth
- By 2030: 56% of new homeowners Latino; 33% other people of color

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