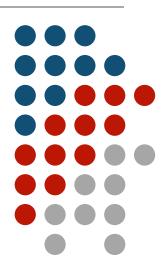


### November 3, 2016

Brian Stromberg, Research Associate

Janet Viveiros, Acting Director of Research









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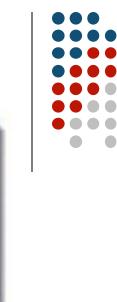


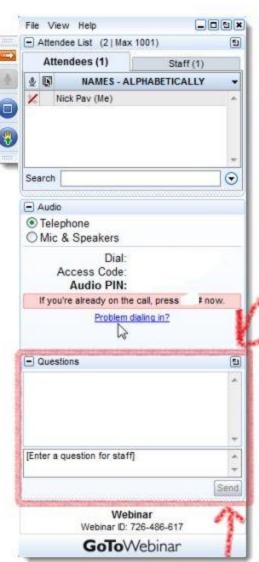




## Questions & technical details

- A link to view the presentation and download slides will be emailed to everyone who registered
- Ask us questions via the Questions box in your GoToWebinar module
- Use the Help menu or visit <u>http://support.citrixonline.com/</u> for support







### Paycheck to Paycheck data tool

- Graphs that compare wages and housing costs in 210 metro areas and the nation as a whole.
- Median incomes for 81 occupations.
- Median home prices and fair market rents in 210 metro areas and the incomes needed to afford them.

### Paycheck to Paycheck Report

- A Snapshot of Housing Affordability for School Workers.
- 5 education-related occupations: groundskeeper, bus driver, child care worker, social worker, high school teacher.



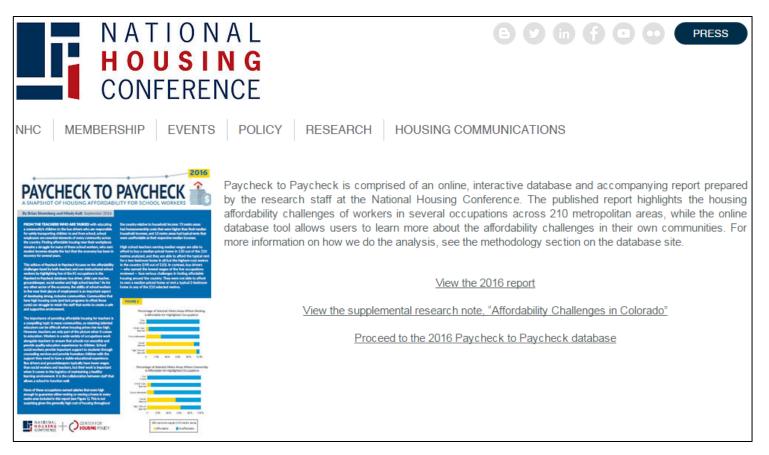
### Paycheck to Paycheck





## Paycheck to Paycheck: Online Resources

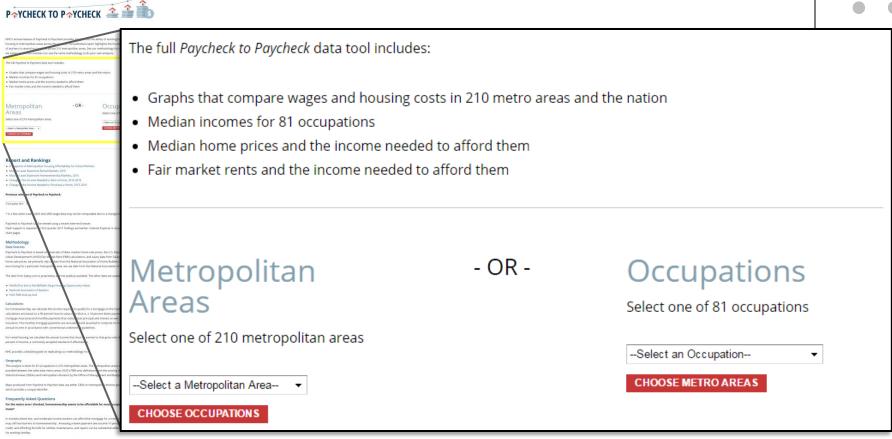






## Paycheck to Paycheck: Data Tool





#### Why do you calculate affordability based on just one income?

job loss, household composition changes, and other factors mean thut many households find themselves rejung or just one income togo thy. In recently vanus, single wage-amen households account for just noted 40 person of all U.S. households. The median number of workers per household is systally around 1.5. For many lower wage jobs, even

#### Notes Payted to h

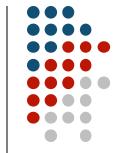
sycreto to registrat, cris tiuni total care compensatori mala de winters salente instanti di same pay data invenir escono prior to 2013. Total cash compensation includes base pay, tips, and short-term performance bossuas but n eventime or holistay pay, or hinting and retension bonuses. As a resulf. Paycheck to Paycheck 2016 is only companable o Paycheck so Paycheck 2013, 2014, and 2015.

The total number of metropolitan areas for which data are available is not always 210, as complete data on hom often were not available for all years.

#### Automoto de consensor

The National Housing Conference granufully adminishinglist the support of the Chricage Developer, association in Uniding Psytheck to Psycheck: Wages and the Cost of Housing in America and Psycheck to Psycheck 2016; A Singl of Housing Affinishing for School Workers. Any opinions or conclusions expressed, Inviewers, are those of the auti paycheck.nhc.org

## Paycheck to Paycheck: Data Tool





NHC's annual release of Paycheck to Paycheck prevates roughts into the skalely of working households to afford typ housing in inneterpolation areas across the country. The published report highlights the house afford this house of workers in several occupations across 210 metropolation areas. See our methodology for more information on him we come up with our numbers for use the same methodology to do your own availysts.

The full Psycheck to Psycheck data tool includes:

Graphs that compare wages and housing costs in 210 metro areas and the nat

Median incomes for all occupations
 Median home prices and the income needed to afford them
 Fair market rents and the income needed to afford them

#### Report and Rankings

Most to Least Expensive Rental Markets, 2016
 Most to Least Expensive Homeownership Workets, 2016

Change in the Income Needed to Rend Trame, 2015-2016.
Change in the Income Needed to Dischase a Home, 2015-2016.

in a few selections, 2003 and 2005 wage data may not be comparable due to a change in methodologic

headfo Faycheck can be viewed using a recent internet browser. pupping to required for first quarter 2011 findings and earlier, Internet Explorer is recommended for printing to observe

#### Methodology Data Sources

Payatives for Paysheris is based on three sets of data median home sale price, the U.S. Department of Housing and Usan Development (»(HU) Ear Marks (40° FMR) calculations and stange data from Earlies) such that harms sale prices, we germanily rely on data from the National Association of Home Builders (MAHS). When NAHIB do are misering for a particular metropolitan area, we use data from the National Association of Healters.

The data from Salary.com is proprietary and not publicly available. The other data are available at the following links

NAHE (first link to NAHE/Wells Fargs Housing Opportunity Inde
 National Association of Resilters

HUD PMR look-up tool

accusations to biomeowership, we calculate the incorre required to qualify for a mortgage on the medium-priced frome. Our disclations are biused on a 50-percent fixes to visible ratio (bit in a 10-percent down payment pilar the use of greoringage incur annoy) and mortify payments that include loan principal and interest as well as estimated taxes are ourseases. The mortify mortgage payments that include loan principal and interest as well as estimated taxes are ourseases. The mortify mortgage payments are annualized and assumed to comprise on more than 30 percent of the control of the second of the second

For remail housing, we calculate the annual income that must be earned so that gross rent does not exceed 30 percent of income, a commonly accepted standard of affordability.

NHC provides a detailed guide on replicating our methodology here.

This analysis is done for 81 occupations in 210 metripolitan areas. The metropolitan areas are matched as is possible between the sales data metro arean, HUD's FMR area definitions, and the existing definitions of Cor Substitutal Areas (CBSAs) and metropolitan divisions by the Office of Management and Budget.

Maps produced from Poycheck to Psycheck data use either CBSA or metropolitan decision geographies, depending

Frequency Acked Questions
For the metro area I Chasted, homeownership seems to be affordable for most occupations. What does to
mean?

In markets where low and moderate-income works are afford the mortgage for a median-priori theme, workers may stiff see bearies to herecovere hip. Amazong a down purson, lee assume 10 percent downs, getting occess to coeff, and affording the bells for utilities, maintenance, and repairs come obscurrad additional burdens, especially for working families.

#### Afry do you calculate affordability based on just one income?

you can, nowember composition changes, who come nations insulating many requirement that interminent energing on just one income to get by. In neutron years, single-wage-energing hospitalistics of the price of all US Incumentalists. The median number of workers per household to spicially around 1.5. For many lower wage jobs, even too earnies would not have enough income to allord housing in moderate or high-cost markets.

#### Notes

Psycheck to Psycheck 2016 uses total cash compensation data for workers' salance instead of base pay data used in westions prior to 2013. Total cash compensation includes base pay, tips, and short-term performance bonuses but not overtime or holiday pay, or hing and retention bonuses. As a result, Psycheck to Psycheck 2016 is only comparable to behavior in Psycheck 2012. 1914. and 1915.

The total number of metropolitan areas for which data are available is not always 210, as complete data on home sales were not available for all years.

Acknowledgements

The National Housing Conference grainfully adminishedges the support of the Chicago Dwellings Association in funding Paycheck to Foycheck: Wages and the Cost of Housing in America and Psycheck to Psychock 2016: A Snepshot of Housing Affordably for School Workers. Any opinions or conclusions expressed, however, are those of the authors

#### Methodology Data Sources

Paycheck to Paycheck is based on three sets of data: median home sale prices, the U.S. Department of Housing and Urban Development's (HUD) Fair Market Rent (FMR) calculations, and salary data from Salary.com. For the median home sale prices, we primarily rely on data from the National Association of Home Builders (NAHB). When NAHB data are missing for a particular metropolitan area, we use data from the National Association of Realtors.

The data from Salary.com is proprietary and not publicly available. The other data are available at the following links:

- NAHB (first link to NAHB/Wells Fargo Housing Opportunity Index)
- · National Association of Realtors
- . HUD FMR look-up tool

#### Calculations

For homeownership, we calculate the income required to qualify for a mortgage on the median-priced home. Our calculations are based on a 90-percent loan-to-value ratio (that is, a 10-percent down payment plus the use of private mortgage insurance) and monthly payments that include loan principal and interest as well as estimated taxes and insurance. The monthly mortgage payments are annualized and assumed to comprise no more than 28 percent of annual income in accordance with conventional underwriting guidelines.

For rental housing, we calculate the annual income that must be earned so that gross rent does not exceed 30 percent of income, a commonly accepted standard of affordability.

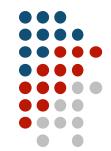
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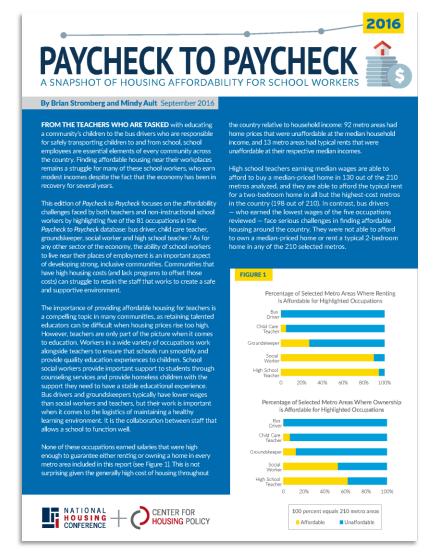
#### Geography

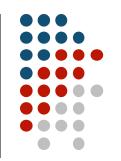
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Maps produced from *Paycheck to Paycheck* data use either CBSA or metropolitan division geographies, depending on

paycheck.nhc.org

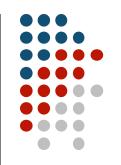




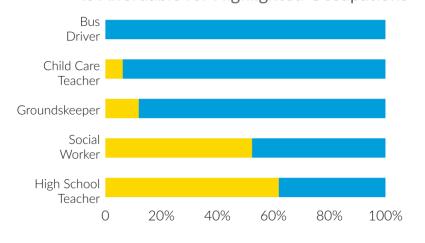


- School worker occupations illustrate struggles for workers across the wage spectrum
  - National median salary for bus drivers is 44% of national household median (\$23,412).
  - National median salary for high school teachers is 106% of the national household median (\$56,882).

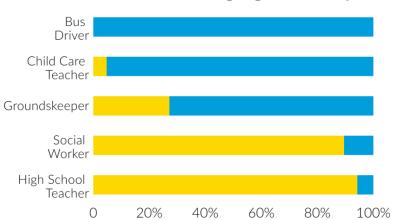




Percentage of Selected Metro Areas Where Ownership is Affordable for Highlighted Occupations



Percentage of Selected Metro Areas Where Renting is Affordable for Highlighted Occupations



100 percent equals 210 metro areas

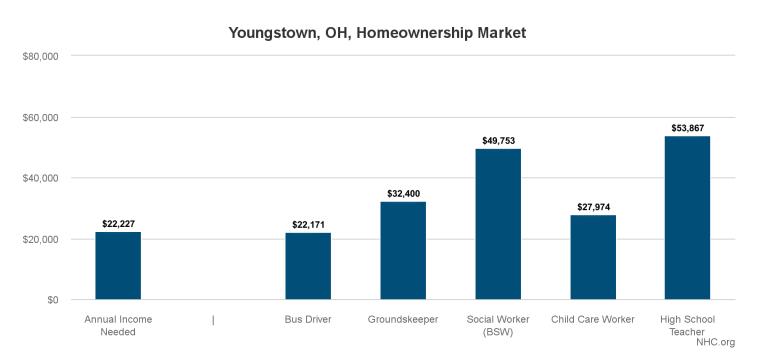
Affordable

Unaffordable





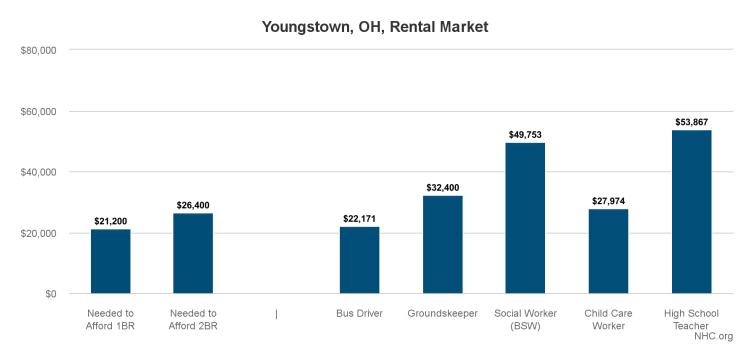
Struggles in low-cost markets







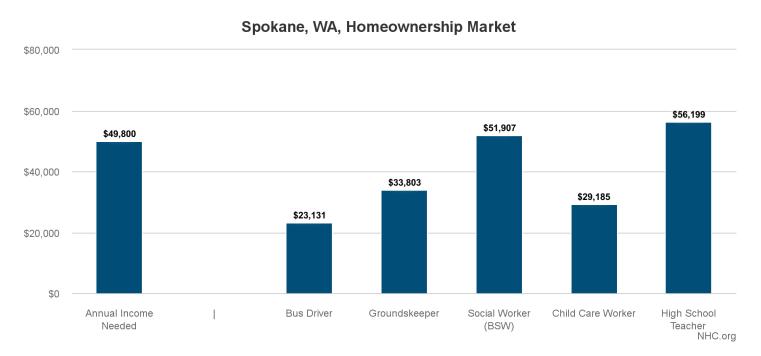
Struggles in low-cost markets







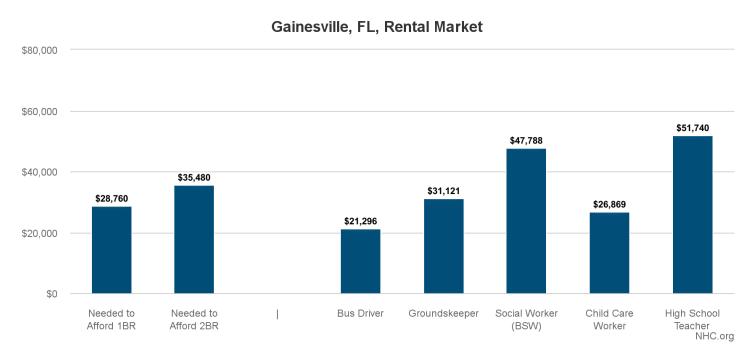
Struggles in middle-cost markets







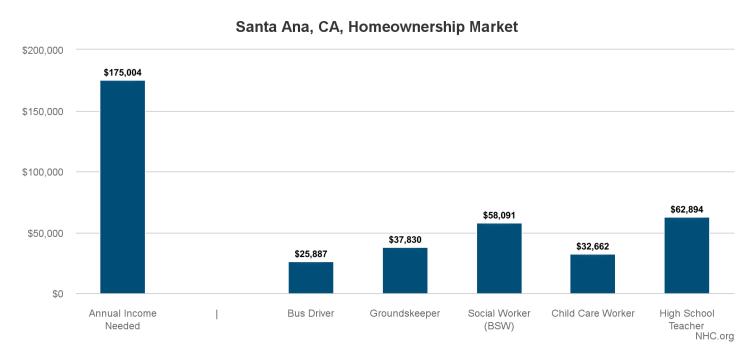
Struggles in middle-cost markets







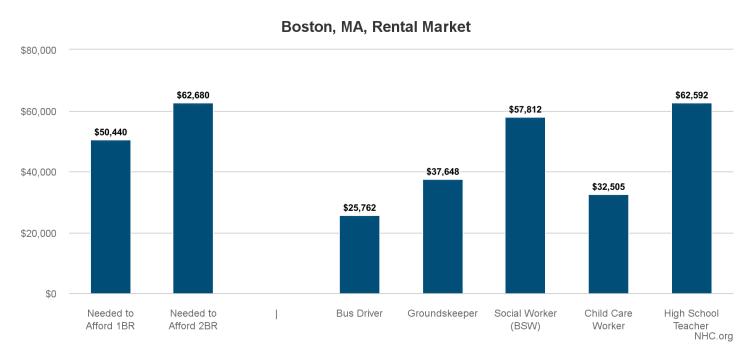
Significant disparities in high-cost markets





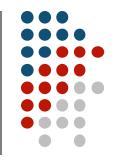


Significant disparities in high-cost markets





### **Policy Solutions**



#### Local

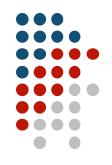
- San Francisco's Teacher Next door program Forgivable loan for first-time homebuyers who work in the city.
- Los Angeles Unified School District Building affordable rental units on surplus LAUSD property for all qualified employees (not just teachers).

#### State

- Connecticut Housing Finance Authority's Teachers Mortgage Assistance Program.
  - Below-market loans for teachers in "priority or transitional" districts.
- Texas State Affordable Housing Corporation.
  - Low-cost loans for education professionals.



### **Policy Solutions**



#### Federal

- HOME, FHA, USDA, FHLB
- Low Income Housing Tax Credit
- Housing Choice Voucher

### Housing finance reform

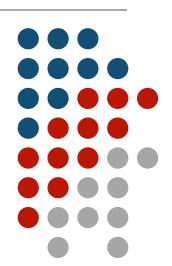
- Reliable access to credit
- Financing for multifamily housing
- Support for affordable housing





### Contact:

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